

```

«fields name, addr, princ1pic, princ1, princ2, phone, fax, alink,
yearest, descrip, typengage, specprof, vertprof, areas
«set picpos to aspectratiofit
«set picturefolders to ":People Pictures:,:Profile Pictures:"

```

«name»

```
«addr»
```

```
Principal Contact «princ1»
```

```
Secondary Contact «princ2»
```

```
Business Phone «phone»
```

```
FAX «fax»
```

```
AppleLink «alink»
```

```
Year Established «yearest»
```

Business Description

```
«descrip»
```

Typical Engagement

```
«typengage»
```

Specialization Profile

Vertical Markets Profile

```
«vertprof»
```

Geographic Areas Served

```
«areas»
```

```
«set fn of pic 1 to princ1pic
```

```
«if specprof contains "a"»«set fn of pic 2 to "profa"»«endif
```

```
«if specprof contains "b"»«set fn of pic 3 to "profb"»«endif
```

```
«if specprof contains "c"»«set fn of pic 4 to "profc"»«endif
```

```
«if specprof contains "d"»«set fn of pic 5 to "profd"»«endif
```

```
«if specprof contains "e"»«set fn of pic 6 to "profe" »«endif
```

```
«if specprof contains "f"»«set fn of pic 7 to "proff"»«endif
```

```
«if specprof contains "g"»«set fn of pic 8 to "profg"»«endif
```

```
«if specprof contains "h"»«set fn of pic 9 to "profh"»«endif
```


